

M. Scott Niederjohn, Ph.D.
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Website: scottniederjohn.com

**Professor of Economics and Director, Free Enterprise Center
Concordia University
Mequon, WI
August 2021 to present**

Teach economics courses at the undergraduate, masters and doctoral levels. Responsible for the overall management and leadership of the Free Enterprise Center which conducts scholarly and public policy-based research, organizes speaker and seminars series, offers programs for university students, presents economic education programs for K-12 teachers and develops economics-based workshops for a variety of groups, including journalists, clergy, and healthcare professionals. Direct Center fundraising, marketing, promotion, event planning, budgeting, and outreach activities.

**Senior Vice President for Advancement and Cooperative Education
Lakeland University
Plymouth, WI
October 2019 to July 2021**

- Reported to the President of the University and focused on all areas of revenue generation for the institution.
- Responsible for leadership of the university's advancement, traditional recruitment and admissions, career development, financial aid student-run business and economic development functions.
- Managed university advancement, fundraising, alumni and church relations functions.
- Managed cooperative education and career development programs and staff.
- Managed relationships between key employer partners of university.
- Developed Launch, a student-run business program.
- Developed and led university revenue-generating initiatives (Develop U) to offer professional workshops and training for local employers.
- Led university economic development activities, including the development of a business park on university-owned land.
- Worked with local economic development agencies to position Lakeland for future growth and expansion.

**Dean, J. Garland Schilcutt School of Business & Entrepreneurship
Lakeland University
Plymouth, WI
August 2016 to January 2020**

- Founding Dean following organizational change from college to university.
- Reported to Provost and led School serving more than 1,500 traditional and evening, weekend and online students.
- Programmed and scheduled School course offerings.
- Managed School academic assessment program.
- Led accreditation activities related to business programs.
- Supervised and evaluated full-time and adjunct faculty and staff in the School.
- Promoted and advanced professional development opportunities for School faculty and staff.
- Led Board of Advocates advisory group of key executive-level business partners.
- Supported advancement initiatives related to the School.
- Championed development of new cooperative education program within the School and across university.
- Created and manage the School budget.
- Guided strategic planning process for the School.
- Developed and managed study abroad partnerships for School (London, Dublin, Luxembourg).
- Represented institution on Chamber of Commerce, Rotary Club, Economic Development Corporation and other community committees and task forces.
- Developed Academy for Aspiring Entrepreneurs, a summer program for high school students presented by the School.
- Hosted business-related convocations and speakers for the benefit of our students, faculty and staff and the area business community.

EDUCATION:

May 2003	Ph.D. in Economics University of Wisconsin–Milwaukee Milwaukee, WI
May 1998	Master of Business Administration Concentration: Applied Economics Marquette University Milwaukee, WI
May 1996	B.S. in Electrical Engineering Marquette University Milwaukee, WI

ACADEMIC APPOINTMENTS:

March 2016 to July 2021	Charlotte and Walter Kohler Charitable Trust Professor of Economics and Business Lakeland University Plymouth, WI
August 2010 to Feb. 2016	Charlotte and Walter Kohler Charitable Trust Associate Professor of Economics and Business Lakeland College Plymouth, WI
August 2004 to July 2010	Charlotte and Walter Kohler Charitable Trust Assistant Professor of Economics and Business Lakeland College Plymouth, WI
August 2003 to May 2004	Lecturer Department of Economics University of Wisconsin–Whitewater Whitewater, WI

CONCURRENT APPOINTMENTS:

January 2018 to July 2021	Director Office for the Advancement of Free Enterprise Education Lakeland University Plymouth, WI
May 2005 to December 2017	Director Center for Economic Education Lakeland University Plymouth, WI
August 2014 to July 2021	Director, Graduate Programs in Business Lakeland University Plymouth, WI
January 2016 to Jan. 2018	State Program Director Economics <i>Wisconsin</i> (The Wisconsin Council on Economic Education) Milwaukee, WI

August 2015 to August 2016 Chair, Division of Business Administration
Lakeland College
Sheboygan, WI

August 2010 to August 2013 Chair, Division of Business Administration
Lakeland College
Sheboygan, WI

EXECUTIVE EDUCATION:

October 2002 Excellence in Strategic Business and Marketing Certificate
Fluno Center for Executive Management
School of Business
University of Wisconsin–Madison
Madison, WI

TEACHING EXPERIENCE:

Courses taught: Applied Microeconomic Theory (MBA), Business and Economic Statistics, Business Information Processing, Business Internship and Cooperative Education supervision, Business Research Methods (MBA), Capitalism and Its Critics (Honors Program Seminar), Developing an Original Research Project (Honors Program), Economics of Sports (undergraduate and masters), Intermediate Macroeconomics, Intermediate Microeconomics, International Economics, Leading through a Pandemic: Perspectives of Wisconsin Executives (MBA), Managerial Economics (MBA), Money and Banking, Principles of Macroeconomics, Principles of Microeconomics, Probability and Statistics, Professional Protocol (Co-Op Program), The U.S. Economy, Culture and Business Practices (University of Luxembourg, Fulbright Scholar Program), The Economy and Culture of Ireland (study abroad course).

PUBLICATIONS AND SCHOLARLY ACTIVITIES:

Books and Monographs

Schug, M.C., Wood, W. C., Niederjohn, M. S., Ferrarini, T.H. (2020) *Teachers Can be Financially Fit: Economists' Advice for Educators*. Cham, Switzerland: Springer Nature Publishing.

Schug, M.C., Wood, W. C., Niederjohn, M. S., Ferrarini, T.H. (2018) *Economic Episodes in American History 2nd Edition*. Morristown, NJ: Wohl Publishing.

Schug, M.C., Wood, W. C., Niederjohn, M. S., Ferrarini, T.H. (2018) *Economic Episodes in American History 2nd Edition Teachers Edition*. Morristown, NJ: Wohl Publishing.

Niederjohn, M.S., Schug, M.C. (2017) *A Common-Sense Approach to Teacher Licensure in Wisconsin*. Milwaukee, WI: Badger Institute.

Schug, M. C., Niederjohn, M.S. (2011) *Teacher Licensure in Wisconsin - Who is Protected: Parents or the Education Establishment?* Hartland, WI: Wisconsin Policy Research Institute.

Niederjohn, M.S. (2011) *Failing Our Children: Wisconsin's Deficit in Teaching Personal Finance and Economics*. Hartland, WI: Wisconsin Policy Research Institute.

Schug, M. C., Niederjohn, M.S. (2009) *Mandated K-12 testing in Wisconsin: A system in need of reform*. Hartland, WI: Wisconsin Policy Research Institute.

Schug, M. C., Niederjohn, M. S. (2009) *Valued-Added Testing: Improving State Testing and Teacher Compensation in Wisconsin*. Hartland, WI: Wisconsin Policy Research Institute.

Niederjohn, M.S., Schug, M.C. (2008) *A Study of the Regulatory and Business Climate: Milwaukee, Green Bay, Denver and Raleigh/Durham/Chapel Hill*. Sheboygan, WI: Lakeland College Center for Economic Education.

Schug, M.C., Niederjohn, M.S. (2008) *Preparing Effective Teachers for the Milwaukee Public Schools: How Good a Job Do Wisconsin Schools of Education Do?* Hartland, WI: Wisconsin Policy Research Institute.

Niederjohn, M.S., Schug, M.C. (2007) *An Evaluation of the Wisconsin Health Plan*. Hartland, WI: Wisconsin Policy Research Institute.

Schug, M.C., Niederjohn, M.S. (2006) *The Milwaukee Teacher Residency Requirement: Why It's Bad for Schools and Why It Won't Go Away*. Thiensville, WI: Wisconsin Policy Research Institute Report.

Miller, J., Niederjohn, M.S., Cotti, C. (2005) *Health Insurance for Wisconsin Public Schools: The Case for Competitive Bidding*. Thiensville, WI: Wisconsin Policy Research Institute.

Niederjohn, M.S. (2004) *State Revenue Forecasting in Wisconsin: A Critical Examination*. Thiensville, WI: Wisconsin Policy Research Institute.

Book Chapters and Edited Volumes

Niederjohn, M.S., O'Reilly, C. (2019) *Integrating the Economic Way of Thinking into U.S. History Courses*. In: Hall, J., Lawson, K. (eds) *Teaching Economics*. Springer.

Niederjohn, M.S., Bashaw, D., Waldman, L. (2012) *Developing Issues in Economic*

Education and Personal Finance. In: W.L. Stitt-Gohdes (ed) Trends and Issues in Business Education. National Business Education Association.

Niederjohn, M.S., (2010) *Saving Money and Teachers' Jobs in One Simple Stroke*. In: Warren Kozak (ed) Refocus Wisconsin. Wisconsin Policy Research Institute.

Niederjohn, M.S., (2010) *John Maynard Keynes—Dead But Not Forgotten*. In: Schug, M.C., Wood, W.C. (eds) Teaching Social Studies in Troubled Times: Theory and Practice for Secondary Social Studies. Routledge Press.

Journal Articles

Schug, M.C., Niederjohn, M.S., Wood, W.C. (2021) Who Desegregated Major League Baseball: Jackie Robinson or Adam Smith? Forthcoming in *Journal of Private Enterprise*

Roman, I.L, Wood, W.C., Niederjohn, M.S. (2021) Higher Education and Mobility: Who Punches Above Their Weight? Forthcoming in *Atlantic Economic Journal*

Wood, W.C., Niederjohn, M.S. (2021) The Economics of Dave Ramsey. Forthcoming in *Journal of Economics and Finance Education*.

Holder, K., Niederjohn, M.S. (2021) Pandemic 101: A Roadmap to Help Students Grasp and Economic Shock. *Social Education*, 85(2), 65-70.

Niederjohn, M.S., Holder, K. (2019) Econs Vs. Humans: An Introduction to Behavioral Economics. *Social Education*, 83(2), 93-98.

Niederjohn, M. S., Schug, M. C., Wood, W. C. (2019) Ghost Story VI: Jerome Powell meets George Washington and Adam Smith. *Social Education*, 83(2), 88-92.

Clark, J.R., Niederjohn, M. S., Wood, W. C. (2018) Understanding Bitcoin: Money, Asset, or Bubble? *Social Education*, 82(2), 79-82.

Niederjohn, M.S., Harrison, A.S., Clark, J.R. (2017) The Economics of Brexit. *Social Education*, 81(2), 84-87.

Niederjohn, M. S., Schug, M. C., Wood, W. C. (2017) Super Mario Faces a Slow Growth Economy: Ghost Story V. *Social Education*, 81(2), 88-92.

Niederjohn, M.S., Harrison, A.S., Clark, J.R., (2016) Will the Economy Pick the Next President? *Social Education*, 80(2), 96-100.

Niederjohn, M.S., Harrison, A.S., Clark, J.R. (2015) Is Bitcoin the Money of the Future? *Social Education*, 79(2), 94-97.

Niederjohn, M. S., Schug, M. C., Wood, W. C. (2015) Too Low? For Too Long? Ghost Story IV. *Social Education*, 79(2), 89-93.

Niederjohn, M. S., Schug, M. C., Wood, W. C. (2014) Undoing Quantitative Easing: Janet Yellen's Tiger Ride. *Social Education*, 78(2), 73-76.

Niederjohn, M. S., Schug, M. C., Wood, W. C. (2013) The Case for Teaching Economics in American History: Assessment and the Economic Way of Thinking. *Journal of Private Enterprise*, 29(1), 101-109.

Niederjohn, M. S., Schug, M. C., Wood, W. C. (2013) Visions of Inflation in World History: Ghost Story III. *Social Education*, 77(2), 87-90.

Niederjohn, M.S. (2012) Assessing an Online Personal Finance Video Game, *Social Studies Research and Practice*, 7(1), 66-81.

Niederjohn, M. S., Schug, M. C., Wood, W. C. (2011) The Fed and Quantitative Easing: Ghost Story II. *Social Education*, 75(2), 98-101.

Niederjohn, M. Scott, Wood, W. C. (2010) Teaching the Ethical Foundations of Economics: Assessing a Curriculum for Middle and High School Students. *Journal of Private Enterprise*, 25(2), 187-197.

Niederjohn, M. Scott, Schug, M. C., Wood, W. C. (2010) Who Will Stimulate the Economic Recovery: A Ghost Story. *Social Education*, 74(2), 76-79.

Niederjohn, M.S., Eckenrod, S. (2010) The Economist as Dean: An Investigation of the Academic Training of Business School Deans. *Eastern Economic Journal*, 36(2), 217-228.

Niederjohn, M. S., Wood, W. C. (2009) Keynesian, Monetarist and Supply-Side Policies An Old Debate Gets New Life. *Social Education*, 73(2), 68-70.

Niederjohn, M. S., Nygard, K., Wood, W. C. (2009) Teaching Ethics to High School Students: Virtue Meets Economics. *Social Education*, 73(2), 76-78.

Niederjohn, M.S., Gregory, R., Peoples, J. (2009) Do part-time/full-time compensation differentials for nurses vary between the private and public sector? *Applied Economics*, 41(4), 537-546.

Niederjohn, M.S. (2008) First-Year Experience Course Improves Students' Financial Literacy. *Journal for College Transitions*, 6(25), 9-11.

Niederjohn, M.S., Schug, M.C. (2008) Can Students Learn Economics in the Social

Studies? *Journal of Private Enterprise*, 23(2), 167-176.

Niederjohn, M.S., Eckenrod, S. (2008) The Effects of Sarbanes Oxley on the Public Accounting Market. *Journal of Business Strategies*, 25(1), 31-52.

Niederjohn, M.S., Schug, M.C. (2008) New MPS Teachers Speak Out on Their Training. *Wisconsin Interest*, 17(2), 37-42.

Niederjohn, M.S., Schug, M.C. (2006) An Evaluation of *Learning, Earning and Investing*: A Model Program for Financial Education. *Journal of Private Enterprise*, 22,(1), 96-208.

Niederjohn, M.S., Schug, M.C. (2006) Resources for Teaching Economics in Wisconsin Schools. *The Journal of The Wisconsin Council for the Social Studies*, 6(1), 42-46.

Niederjohn, M.S., Schug, M.C. (2006) The Fed's Year of Transition. *Social Education*, 70(2), 62-68.

Schug, M. C., Niederjohn, M. S., Wood, W. C. (2006) Your Credit Counts Challenge: A Model Program for Financial Education for Low and Moderate Income Adults. *Journal of Private Enterprise*, 21(2), 196-208.

Niederjohn, M.S., Schug, M.C. (2006) Crunching the Numbers: The State of Economic and Financial Education in Wisconsin's Schools. *Wisconsin School News*, 61(3), 6-10.

Ihrke, D., Niederjohn, M.S. (2005) Conflict on City Councils in Wisconsin. *Journal of Urban Affairs*, 27(4), 453-462.

Niederjohn, M.S., Schug, M.C. (2005) The State of Financial and Economic Education in Wisconsin Schools. *The Journal of the Wisconsin Council for the Social Studies*, 4(1), 8-14.

Niederjohn, M.S. (2005) The \$100 Million Dollar Question: Breaking the Health Insurance Monopoly. *Wisconsin Interest*, 14(1), 21-29.

Niederjohn, M.S., Schug, M.C. (2005) Have Wisconsin Policy Makers Forgotten Their Economics? *Wisconsin Interest*, 15(2), 33-38.

Niederjohn, M.S. (2004) The Effect of Deregulation on Employment and Earnings in the U.S. Electricity Sector. *The Electricity Journal*, 17(5), 76-86.

Niederjohn, M.S. (2004) Revenue Forecasting and the State Budget in Wisconsin. *Wisconsin Interest*, 13(3), 33-40.

Niederjohn, M.S. (2003) Regulatory Reform and Labor Outcomes in the U.S. Electricity

Sector. *Monthly Labor Review*, 126(5), 10-19.

Niederjohn, M.S. (2002) Are Wisconsin Public School Teachers Really Underpaid? *Wisconsin Interest*, 11(3), 33-39.

Niederjohn, M.S. (2001) Data Visualization: The New BAS Tool. *ASHRAE Journal*, 43(4), 23-28.

Curriculum Materials

Niederjohn, M.S., Holder, K. (2020) *Understanding Poverty and Inequality: In Canada and Around the World*. Vancouver, BC: Fraser Institute.

Niederjohn, M.S., Sasser, S.L. (2019) What Car Should I Buy? <https://www.econedlink.org/resources/what-car-should-i-buy/> New York, NY: Council for Economic Education.

Niederjohn, M.S., Wood, W.C. (2019) Choosing Sides: Which Drivers Would You Insure? <https://www.econedlink.org/resources/choosing-sides-which-drivers-would-you-insure/> New York, NY: Council for Economic Education.

Niederjohn, M.S. (2019) In the Market for a New Car. <https://www.econedlink.org/resources/in-the-market-for-a-new-car/> New York, NY: Council for Economic Education.

Niederjohn, M.S., Clark, W. (2019) Car Loan Project. <https://www.econedlink.org/resources/car-loan-project/> New York, NY: Council for Economic Education.

Niederjohn, M.S. (2019) Owning a Car. <https://www.econedlink.org/resources/owning-a-car/> New York, NY: Council for Economic Education.

Niederjohn, M.S. (2018) That's the Ticket: The Economics of Ticket Scalping. <https://www.econedlink.org/resources/thats-the-ticket-the-economics-of-ticket-scalping/>. New York, NY: Council for Economic Education.

Niederjohn, M.S. (2018) Should LeBron James Mow His Own Lawn? <https://www.econedlink.org/resources/should-lebron-james-mow-his-own-lawn/>. New York, NY: Council for Economic Education.

Niederjohn, M.S. (2018) The Trading Game. <https://www.econedlink.org/resources/the-trading-game/>. New York, NY: Council for Economic Education.

Niederjohn, M.S. (2018) The Unemployment Game.

<https://www.econedlink.org/resources/the-unemployment-game/>. New York, NY: Council for Economic Education.

Niederjohn, M.S. (2017) *The Economics of Sport*. Vancouver, BC: Fraser Institute.

Niederjohn, M.S. (2016) The Economics of Pro Sports: Why are the Yankees and Cowboys so Valuable? <https://www.econedlink.org/resources/the-economics-of-pro-sports-why-are-the-cowboys-and-yankees-so-valuable/>. New York, NY: Council for Economic Education.

Niederjohn, M.S. (2015) It's a Not So Wonderful Life. <https://www.econedlink.org/resources/its-a-not-so-wonderful-life/>. New York: Council for Economic Education.

Niederjohn, M.S. (2015) No Fireworks on the 4th of July! <https://www.econedlink.org/resources/no-fireworks-on-the-4th-of-july/?view=student>. New York, NY: Council for Economic Education.

Niederjohn, M.S. (2015) Why do we need money? A classroom experiment using Ebay. <https://www.econedlink.org/resources/why-do-we-need-money-think-about-ebay/>. New York, NY: Council for Economic Education.

Niederjohn, M.S. (2014) Online personal finance learning module for *Common Sense Economics for Life*: <https://commonsenseeconomics.com/learning-resources/>

Niederjohn, M.S. (2014) Was Babe Ruth Underpaid? <https://www.econedlink.org/resources/was-babe-ruth-under-paid/>. New York, NY: Council for Economic Education.

Schug, M.C., Niederjohn, M.S. (2013) *Myths of the Canadian Economy*. Vancouver, BC: Fraser Institute.

Wood, W.C., Schug, M.C., Niederjohn, M.S. (2012) *Learning, Earning and Investing for a New Generation*. New York, NY: Council for Economic Education.

Burkley, B., Rick F., Morrow, C., Niederjohn, M.S. (2010) *Teaching Financial Crises: A Guide for High School Teachers*. New York, NY: Council on Economic Education.

Wood, W.C., Schug, M.C., Niederjohn, M.S. (2009) Gen I Revolution Video Game. <http://www.genirevolution.org/>. New York, NY: Council for Economic Education.

Other Articles

Niederjohn, M.S., Wood, W.C. (2020) The cat came back: the erroneous paper on the

minimum wage that just won't die. *The Washington Examiner*, June 4, 2020.
<https://www.washingtonexaminer.com/opinion/op-eds/the-cat-came-back-the-erroneous-paper-on-minimum-wage-that-just-wont-die>

Niederjohn, M.S., Schug, M.C. (2019) AB 195 is a good start for teachers and schools. The Badger Institute, August, 2019.

Niederjohn, M.S. (2016) The Economic Consequences of the Brexit. *The Milwaukee Journal Sentinel*, July, 2016.

Niederjohn, M.S. (2015) Numbers Everyone Should Know About the Economy. *The Sheboygan Press*. February 6, 2015.

Niederjohn, M.S. (2015) Understanding Gasoline Prices and the Economy. *The Sheboygan Press*. March 13, 2015.

Selected Presentations at National and International Meetings

Starting a Student-Run Business Program, Association of Private Enterprise Education, 2021 (Fort Lauderdale, FL)

School Choice in the Great Lakes: Which States are Leading the Way? Association of Private Enterprise Education, 2019 (Nassau, The Bahamas)

Reconstructing Higher Education (panel), Association of Private Enterprise Education, 2019 (Nassau, The Bahamas)

Financial Literacy, Entrepreneurship and Economic Education, Association of Private Enterprise Education, 2019 (Nassau, The Bahamas)

Teaching Economics with Sports, Council on Economic Education, 2018 (Atlanta, GA)

Economics for Opinion Leaders, Council on Economic Education, 2018 (Atlanta, GA)

Building Your Own Study Aboard Program: Lakeland in Ireland, Association of Private Enterprise Education, 2018 (Las Vegas, NV)

Teaching Economics with Sports, Association of Private Enterprise Education, 2018 (Las Vegas, NV)

A Free Enterprise Project in Malawi Africa, Association of Private Enterprise Education, 2018 (Las Vegas, NV)

Mystery Nations: Making the Case for Economic Freedom, Sheboygan Economic Club, 2017 (Sheboygan, WI)

Economics for Journalism, Association of Private Enterprise Education, 2017 (Maui, HI)

An Innovative Entrepreneurship Program, Association of Private Enterprise Education, 2017 (Maui, HI)

Assessing the Economic Way of Thinking, Association of Private Enterprise Education, 2016 (Las Vegas, NV)

The Commons: An Entrepreneurship Program for University Students, University of Luxembourg symposium on European entrepreneurship, 2017 (Belval, Luxembourg)

A Financial Literacy Summer Camp for Inner City Youth, Council for Economic Education, 2015 (St. Petersburg, FL)

A Financial Literacy Summer Camp for Inner City Youth, Association of Private Enterprise Education, 2015 (Cancun, Mexico)

A Fulbright in Luxembourg, International Journal of Arts and Sciences Conference, 2014 (London, England)

Economic Episodes in American History Teacher Training Project, Association of Private Enterprise Education, 2013 (Maui, Hawaii)

What's New From the Council on Economic Education?, Association of Private Enterprise Education, 2013 (Maui, Hawaii)

Learning, Earning and Investing for a New Generation, Council on Economic Education, 2012 (Kansas City, MO)

Economics for Opinion Leaders, Council on Economic Education, 2012 (Kansas City, MO)

Business is Booming at BEAM, Association of Private Enterprise Education, 2012 (Las Vegas, NV)

Economics is Booming at BEAM, Council on Economic Education, 2011 (Chicago, IL)

Assessing an Online Personal Finance Video Game, Association of Private Enterprise Education, 2011 (Nassau, The Bahamas)

Statewide Indicators of Economic and Financial Literacy: The Case of Wisconsin, Council on Economic Education, 2009 (Washington, DC)

The Gen I Revolution Video Game, Council on Economic Education, 2009 (Washington, DC)

Getting Started: Tips for New One-person Center Directors, Council on Economic Education, 2009 (Washington, DC)

Measuring Local Business Regulation and the Media Response, Association of Private Enterprise Education, 2009 (Guatemala City, Guatemala)

Teaching Ethics to High School Students: Virtue Meets Economics, Association of Private Enterprise Education, 2009 (Guatemala City, Guatemala)

Partnering to Present a Large-Scale Teacher Economic Education Conference, National Council on Economic Education, 2008 (Biloxi, MS)

Getting Started: Tips for New One-person Center Directors, National Council on Economic Education, 2008 (Biloxi, MS)

An Evaluation of *Risky Business*, National Council on Economic Education, 2007 (Denver, CO)

Getting Started: Tips for New One-person Center Directors, National Council on Economic Education, 2007 (Denver, CO)

An Evaluation of *Focus: Understanding Economics in U.S. History*, Association of Private Enterprise Education, 2007 (Cancun, Mexico)

Getting Started: Tips for New One-person Center Directors, National Council on Economic Education, 2006 (New York, NY)

An Evaluation of *Learning, Earning and Investing: A Model Program for Financial Education*, Association of Private Enterprise Education, 2006 (Las Vegas, NV)

Is the Milwaukee Teacher Residency Rule Making the District Worse?, Association of Private Enterprise Education, 2006 (Las Vegas, NV)

The Effects of Sarbanes Oxley on the Public Accounting Market, Midwest Economics Association, 2006 (Chicago, IL)

Your Credit Counts Challenge: A Model Program for Financial Education for Low and Moderate Income Adults, Association of Private Enterprise Education, 2005 (Orlando, FL)

The Case for Competition in the Wisconsin Public School Teacher Health Insurance Market, Association of Private Enterprise Education, 2005 (Orlando, FL)

Conflict on City Councils in Wisconsin, Western Social Science Association Conference, 2003 (Las Vegas, NV)

FUNDED GRANT PROPOSALS:

Concordia University Center for Free Enterprise (2021): Lynde and Harry Bradley Foundation, \$500,000.

Economic Episodes in American History Workshops (2021): Ed Uihlein Foundation, \$70,000

Office for the Advancement of Free Enterprise Education at Lakeland University (2020): Lynde and Harry Bradley Foundation, \$275,000

Economic Episodes in American History Workshops (2020): Richard and Elizabeth Uihlein, \$190,000

Student-Run Business Program at Lakeland University (2020): Lynde and Harry Bradley Foundation, \$100,000.

Office for the Advancement of Free Enterprise Education at Lakeland University (2019): Lynde and Harry Bradley Foundation, \$275,000

Economic Episodes in American History Workshops (2019): Elizabeth Uihlein, \$165,000

Cooperative Education at Lakeland University (2019): Lynde and Harry Bradley Foundation, \$250,000

Office for the Advancement of Free Enterprise Education at Lakeland University (2018): Lynde and Harry Bradley Foundation, \$275,000

Cooperative Education at Lakeland University (2017): Lynde and Harry Bradley Foundation, \$250,000

Economic Episodes in American History Workshops (2017): Lynde and Harry Bradley Foundation, \$75,000

Office for the Advancement of Free Enterprise Education at Lakeland University (2017): Lynde and Harry Bradley Foundation, \$200,000

A Financial Literacy Program for At-Risk University Students (2016): Lynde and Harry

Bradley Foundation, \$30,000

Economic Episodes in American History Workshops (2016): Lynde and Harry Bradley Foundation, \$75,000

Economic Episodes in American History Workshops (2015): Lynde and Harry Bradley Foundation, \$50,000

Virtual Economics: Workshops for Business and Economics Academy of Milwaukee (BEAM) teachers (2015): State Farm and the Council on Economic Education, \$3,000

Economic Episodes in American History Workshops (2014): Lynde and Harry Bradley Foundation, \$50,000

Student Research Fellowship, Economics Program Speakers, Economics Program Field Trips (2013): Charles G. Koch Foundation, \$7,000

Economic Episodes in American History Workshops (2013): Lynde and Harry Bradley Foundation, \$50,000

Economics for Opinion Leaders at the Business and Economics Academy of Milwaukee (2012): Wisconsin Department of Financial Institutions and Wisconsin Department of Public Instruction, \$10,000

Student Research Fellowship, Economics Program Speakers, Economics Program Field Trips (2012): Charles G. Koch Foundation, \$7,000

Learning, Earning and Investing for a New Generation: Workshops for Wisconsin Teachers (2012): Council on Economic Education, \$3,950

Economic Episodes in American History Workshops (2012): Lynde and Harry Bradley Foundation, \$50,000

Virtual Economics: Workshops for Southeastern Wisconsin Teachers (2012): State Farm and the Council on Economic Education, \$3,000

Student Research Fellowship, Economics Program Speakers, Economics Program Field Trips (2011): Charles G. Koch Foundation, \$7,000

Virtual Economics: Workshops for Southeastern Wisconsin Teachers (2011): State Farm and the Council on Economic Education, \$15,000

A Complete Economic and Financial Literacy Program at an Urban Charter School (2010): U.S. Department of Education Office of Innovation and Improvement, \$25,000

Lakeland College Honors Program (2009): Lynde and Harry Bradley Foundation, \$45,000

Tax and Business Regulation Index for Wisconsin Cities (2006): Lynde and Harry Bradley Foundation, \$45,000

PROFESSIONAL AFFILIATIONS:

Council for Economic Education/National Association of Economic Educators
Association of Private Enterprise Education
American Economic Association
Sheboygan Economics Club

HONORS AND AWARDS:

EconomicsWisconsin Jim Flora Award for Economic Education Leadership in Wisconsin (with Mark Schug), 2019

Wisconsin Governor's Financial Literacy Award, 2018

Wisconsin Governor's Financial Literacy Award, 2015

Money Magazine "Money Hero of the Month," December 2014

U.S. Fulbright Scholar (Luxembourg), 2013-2014

Wisconsin Governor's Financial Literacy Award, 2012

Wisconsin Governor's Financial Literacy Award, 2011

"Rookie of the Year Award" for the best new Center for Economic Education in the United States, National Council on Economic Education, 2007

Lakeland College Student Life Outstanding Academic Student Organization (SIFE), 2007

Lakeland College Student Life Outstanding Advisor (SIFE), 2006

PROFESSIONAL SERVICE AND ACTIVITIES:

Board of Directors, Lakeland University Japan Management (LUJM), 2021

Board member, Student-Run Business Association, 2020

Wisconsin State Academic Standards Writing Committee in Personal Financial Literacy, 2019

Session Chair, Association of Private Enterprise Education Annual Meetings, Nassau, The

Bahamas, April 2019
National Executive Board, Association of Private Enterprise Education (APEE), 2015–present
Reviewer, Fulbright Scholar Awards in Economics, 2014–present
Session Chair, Association of Private Enterprise Education Annual Meetings, Fort Lauderdale, FL, April 2021
Session Chair, Association of Private Enterprise Education Annual Meetings, Las Vegas, NV, April 2018
Session Chair, Association of Private Enterprise Education Annual Meetings, Maui, HI, April 2017
Session Chair, Association of Private Enterprise Education Annual Meetings, Las Vegas, NV, April 2016
Session Chair, Association of Private Enterprise Education Annual Meetings, Cancun, Mexico, April 2015
Session Chair, Association of Private Enterprise Education Annual Meetings, Maui, HI, April 2013
Session Chair, Association of Private Enterprise Education Annual Meetings, Las Vegas, NV, April 2012
Session Chair, Association of Private Enterprise Education Annual Meetings, Nassau, The Bahamas, April 2011
Session Chair, Association of Private Enterprise Education Annual Meetings, Guatemala City, April 2009
Session Chair, Association of Private Enterprise Education Annual Meetings, Orlando, FL, April 2005

LAKELAND UNIVERSITY SERVICE AND ACTIVITIES:

University Committees

Board member, Lakeland University Japan, 2021
Cooperative Education Committee, 2019 to 2021
Strategic Planning Committee, 2020
Institutional Committee on Cooperative Education (chair), 2019
Nursing program academic review committee, 2018
Academic Personnel Review Committee, 2016 to 2020
Management Faculty Search Committee Chair, 2017
Cooperative Education Task Force, 2017 to 2019
Administrative Leadership Team, 2017 to 2021
Provost's Council, 2016 to 2020
Board of Trustees Outreach Committee, 2016
Associate Dean for Instructional Design Search Committee, 2016
Enrollment and Retention Committee, 2016
Budget Review Committee, 2016
Director of Graduate Programs in Business Search Committee Chair, 2015

Graduate Committee, 2015
Hospitality Management Faculty Search Committee Chair, 2015
Lakeland College Budget Review Committee, 2014 to 2017
Higher Learning Commission Self–Study Preparation Committee, 2014
International Business Faculty Search Committee Chair, 2012
Accounting Faculty Search Committee Chair, 2011
Assessment Committee, 2010 to 2013
Advising Committee, 2009 to 2010
Fine Arts and Convocation Committee, 2008 to 2009
Higher Learning Commission Accreditation Steering Committee, Lakeland College, 2007 to 2009
Outreach Committee, 2008
Theatre and Speech Faculty Search Committee, 2007
International Business Faculty Search Committee, 2006
Biology Faculty Search Committee, 2006
Professional Development Committee, 2004 to 2007
Athletics Committee (Secretary), 2005

Other University Service

Coordinator, Lakeland College Honors Program, 2008 to 2013
Advisor, Lakeland College Students in Free Enterprise (SIFE), 2004 to 2010

Student Research Supervised

Erin Iwanski, “The Basics of Budgeting: A Workshop for College Students,” Lakeland University Honors Thesis, 2019
Paige Gerber, “Maximizing Student Communication Using New Social Media,” Lakeland College Honors Thesis, 2015
Pratikshya Bhandari, “The Long Road to Development: Africa’s Struggle with Political Traps,” Lakeland College Honors Thesis, 2011
Shawn Voelz, “A Financial Literacy Seminar for College Freshman,” Lakeland College Honors Thesis, 2009

SELECTED COMMUNITY SERVICE:

Freshtech Innovation Hub Steering Committee (Sheboygan, WI), 2020
Sheboygan County Economic Development Corporation (SCEDC) Innovation District Task Force, 2019
Member, Sheboygan Noon Rotary Club, 2018 to 2021
Board Member and Treasurer, Crystal Lake (WI) Advancement Association, 2017 to present
Wisconsin Governor’s Council on Financial Literacy, 2011 to present
Marquette University Economics Department Alumni Board, 2011 to 2015

School Board Member, Business and Economics Academy of Milwaukee, January 2010 to 2017; Vice Chair 2014 to 2017

Board of Directors, Sheboygan County Chamber of Commerce, 2007 to 2009

Chair, Business Data and Planning Committee, Sheboygan County Chamber of Commerce, 2007

Economic Development Committee, Sheboygan County Chamber of Commerce, 2005 to 2009

CONSULTING:

Lime Brokerage, 2020

Voya Financial, 2018

Capital One, 2015

Uline, 2013 to present

Fraser Institute, 2012 to present

Waukesha Electric Systems, 2008

Kohler Foundation, 2005

BUSINESS EXPERIENCE:

April 2001 to August 2003

Market Research Director/Economist

Waukesha Electric Systems, Inc./SPX Corporation

Waukesha, WI

Responsibilities included market research, government regulation analysis, business and economic forecasting, business development, business strategy, customer survey and focus group administration, competitive intelligence and acquisition due diligence.

PERSONAL:

Date of Birth: May 15, 1974

Married (Stephanie), four children; Patrick (21), Matthew (19), Elizabeth (16), Benjamin (13)